alta::com

SMART IS BEAUTIFUL



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alta∴coм

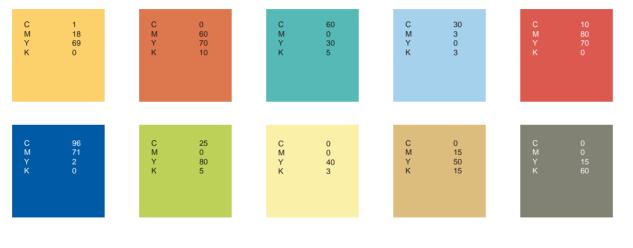
Rod Schrock

President, Chief Operating Officer

529 Bryant Street Palo Alto, California 94301 +1 (650) 617 3400 rods@alta.com



529 Bryant Street Palo Alto, California 94301





ALTA:COM AD CONCEPT

THIS WAS FOR A RE-LAUNCH OF THE ALTAVISTA.COM BRAND. CHANGING THEIR NAME. QUIET IN AN OVER-SATURATED, OVER-HYPED, OVER-DONE INTERNET WORLD.

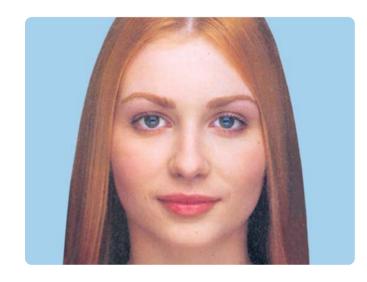


We will not lure you to our shopping site with \$10 off your first purchase of \$100 or more. We will offer you the facts of our service here:

- the shopping search is faster
- there is more relevant information drawn from a larger search
- you receive personalized service based on smart technology
- you have access to a recommendation center for special events like weddings
- you have access to a gift center that is customized around the people you buy gifts for

shopping com

PART OF ALTA.COM SMART IS BEAUTIFUL



representative 01

TV

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WOMAN:

I am here to invite you to visit alta.com. We are more than a search engine. We are more than a shopping service.
We are a place with quantifiable differences: faster, smarter, more powerful. And it is our belief that the best way to get you relevant information is to communicate in a candid and straightforward manner. It seems to make a lot more sense than trying to dazzle or trick you. After all, we'd be found out as soon as you logged on.

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representative 02

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MAN: After other search engines failed them, ninety-three percent of visitors to *alta.com* were able to complete their searches. It's a statistic that may or may not impress you. It kind of depends on the last time you did an unsuccessful search.

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representative 03

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:10

MAN: Your time will not be wasted.

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MAN:

The search time on *alta.com* is on average, half a second. Which means your precious time can be spent elsewhere.

MAN JUST STANDS THERE, LOOKS AROUND; WE HOLD ON HIM FOR FIVE SECONDS TO GIVE AN IMPRESSION OF EXTRA TIME.

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representative 05

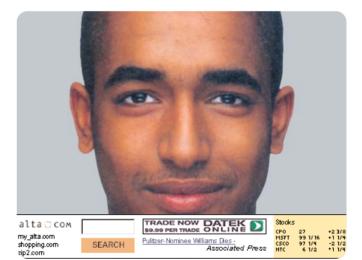
TV

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WOMAN:

alta.com searches more of the Web than anyone else. And we never return with advertisers at the front of the list because they paid to be there. Your search isn't biased. Why should ours be?

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MICROPORTAL IS AT BOTTOM OF SCREEN BELOW THE REPRESENTATIVE.

MAN:

This is *alta.com's* exclusive microportal. It stays on your computer screen, and is personalized with news, weather, sports and stocks. At alta, we like to sum that up with the word...handy.

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representative 07 TV

MICROPORTAL IS AT BOTTOM OF SCREEN BELOW THE REPRESENTATIVE.

:15

WOMAN:

Download *alta.com's* free microportal, and no matter what else is on your screen, you always have access to searches. It's nice to know there's even a faster way to get to the fastest search engine.

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representative 08 TV :15

MAN:

alta.com indexes over 140 million pages in a search for you, more than any other search engine. And our site's refreshed every 28 days or less – more often than any other site. It's a philosophy we at alta officially call "more is better."

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WOMAN (SPOKEN IN ENGLISH, SUBTITLED IN JAPANESE): At *alta.com*, you can search foreign web pages and translate them into 25 languages. Because not every web page on schichi go san is going to be in English.

:15

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